# **Housing Supply Overview**

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



## **May 2025**

U.S. sales of new residential homes rose 10.9% month-over-month and 3.3% year-over-year to a seasonally adjusted annual rate of 743,000 units, according to the U.S. Census Bureau. Economists polled by Reuters had forecast sales declining to a rate of 693,000 units for the month. There were an estimated 504,000 new homes for sale heading into May, for an 8.1-month supply at the current sales pace. For the 12-month period spanning June 2024 through May 2025, Pending Sales in the Charleston Trident Association of REALTORS® region increased 1.9 percent overall. The price range with the largest pending sales gain was the \$1,000,001 and Above range, where sales were up 18.3 percent.

The overall Median Sales Price went up 2.8 percent to \$421,000. The property type with the largest gain was the Single-Family Homes segment, where prices increased 5.6 percent to \$450,000. The price range that tended to sell the quickest was the \$750,001 to \$1,000,000 range at 39 days. The price range that tended to sell the slowest was the \$150,000 and Below range at 65 days.

Market-wide, inventory levels rose 23.1 percent. The property type with the largest gain was the Single-Family Homes segment, where the number of properties for sale went up 23.5 percent. That amounts to 3.4 months of inventory for Single-Family Homes and 3.4 months of inventory for Condos.

### **Quick Facts**

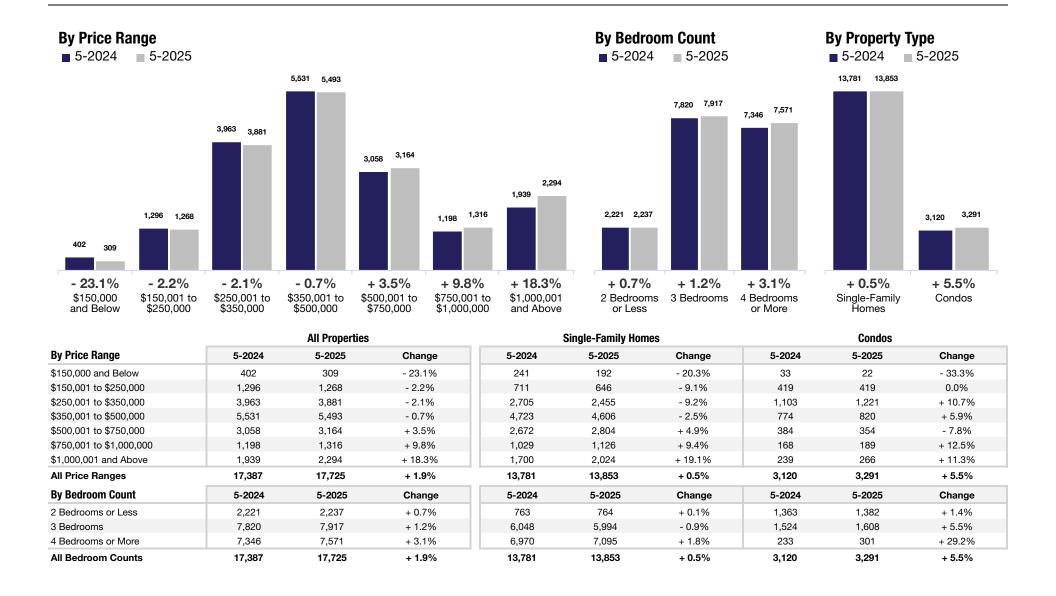
+ 18.3%	+ 3.1%	+ 5.5%
Price Range with	Bedroom Count with	Property Type With
Strongest Sales:	Strongest Sales:	Strongest Sales:
\$1,000,001 and Above	4 Bedrooms or More	Condos
Pending Sales		2
Closed Sales	3	
Days On Market Unti	l Sale	4
Median Sales Price		5
Percent of List Price	6	
Inventory of Homes f	or Sale	7
Months Supply of Inv	ventory	8



#### **Pending Sales**



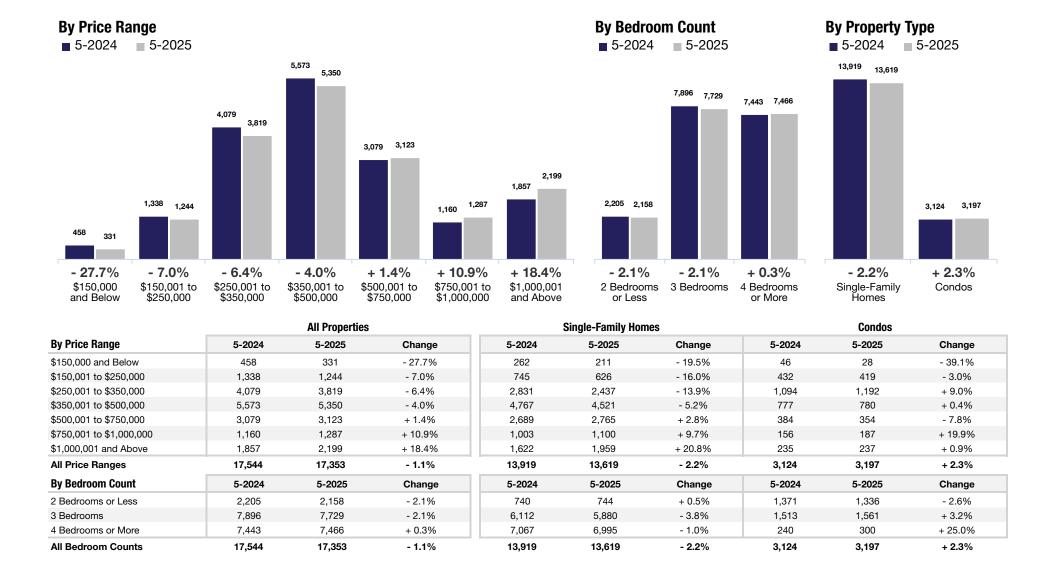
A count of properties on which offers have been accepted. Based on a rolling 12-month total.



#### **Closed Sales**



A count of the actual sales that closed. Based on a rolling 12-month total.

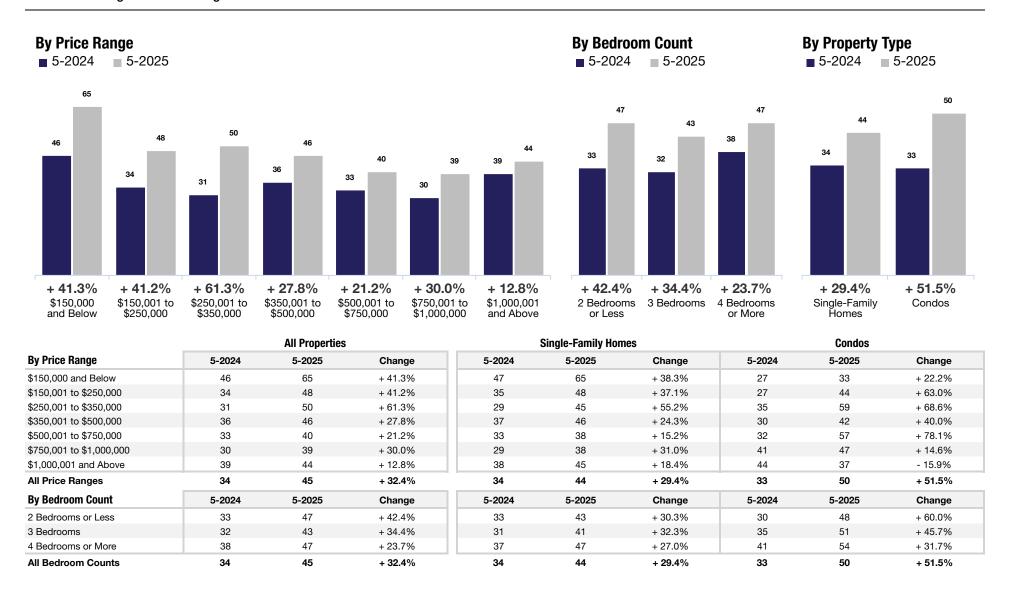


#### **Days On Market Until Sale**



Average number of days between when a property is listed and when an offer is accepted.

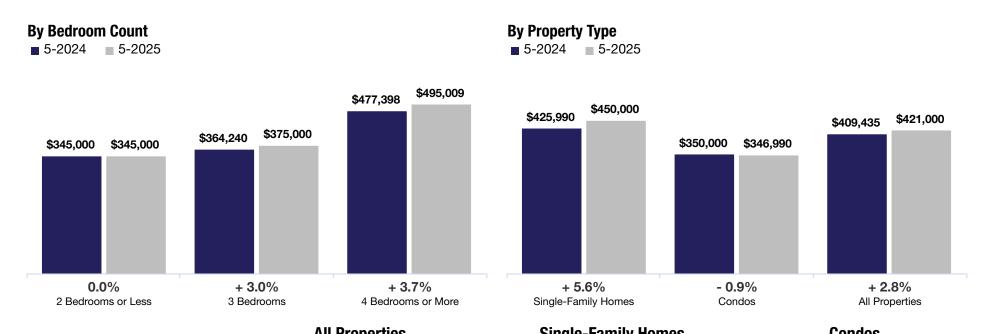
Based on a rolling 12-month average.



#### **Median Sales Price**



Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



	All Properties		
By Bedroom Count	5-2024	5-2025	Change
2 Bedrooms or Less	\$345,000	\$345,000	0.0%
3 Bedrooms	\$364,240	\$375,000	+ 3.0%
4 Bedrooms or More	\$477,398	\$495,009	+ 3.7%
All Bedroom Counts	\$409,435	\$421,000	+ 2.8%

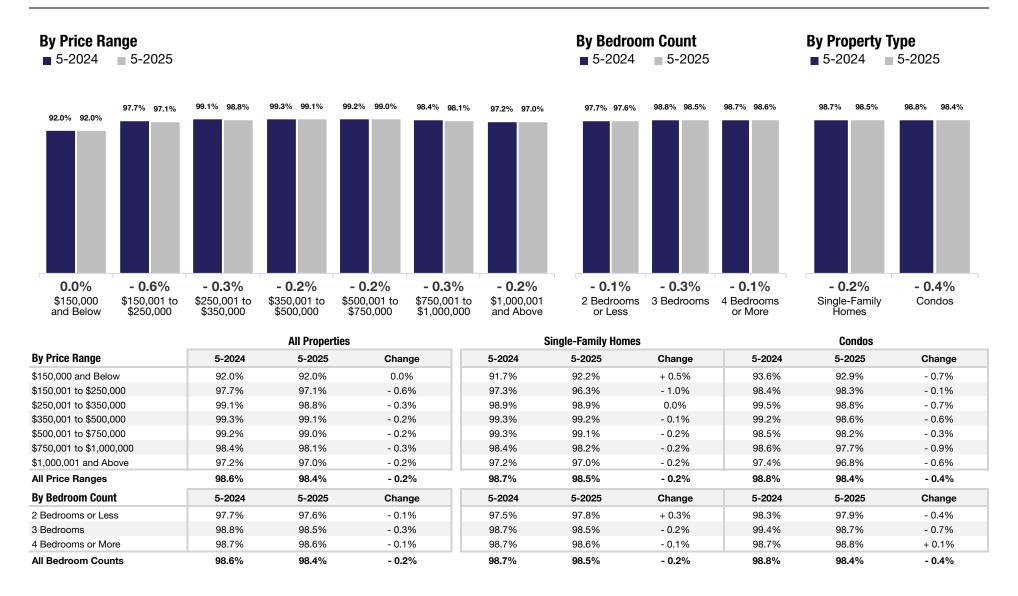
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5-2024	5-2025	Change	5-2024	5-2025	Change
\$399,000	\$412,000	+ 3.3%	\$335,000	\$337,000	+ 0.6%
\$370,000	\$387,745	+ 4.8%	\$345,000	\$345,000	0.0%
\$486,000	\$515,000	+ 6.0%	\$415,000	\$383,212	- 7.7%
\$425,990	\$450,000	+ 5.6%	\$350,000	\$346,990	- 0.9%

#### **Percent of List Price Received**



Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions.

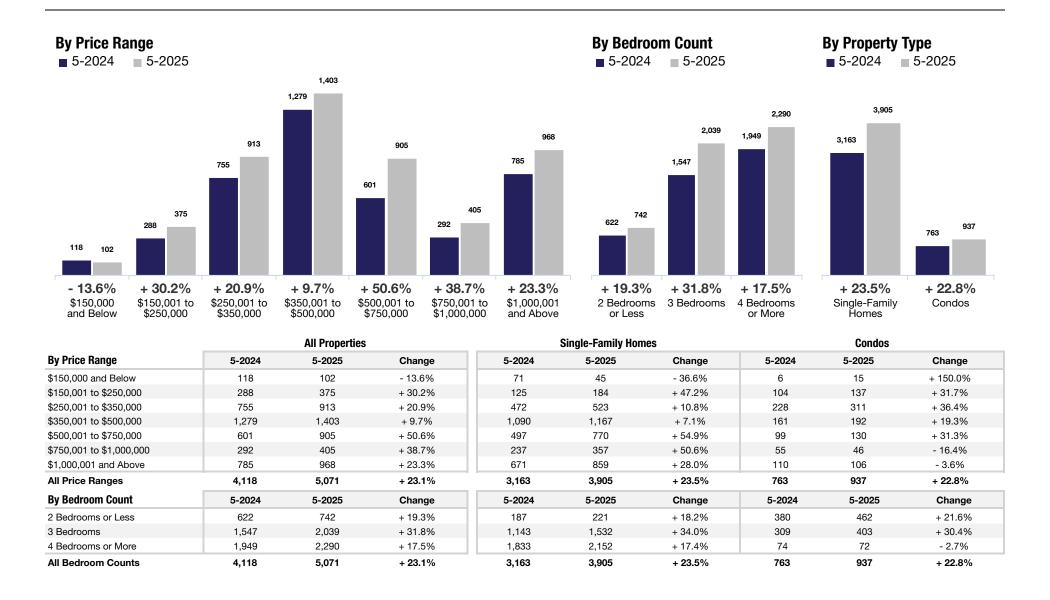
Based on a rolling 12-month average.



#### **Inventory of Homes for Sale**



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



#### **Months Supply of Inventory**



The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months.

Based on one month of activity.

