Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



April 2025

U.S. new-home sales jumped 7.4% month-over-month and 6.0% yearover-year to a seasonally adjusted annual rate of 724,000 units, according to the U.S. Census Bureau. The median sales price for new homes decreased 1.9% from the previous month to \$403,600, down 7.5% from one year earlier. There were 503,000 new homes available for sale heading into April, for an 8.3-month supply at the current sales pace. For the 12-month period spanning May 2024 through April 2025, Pending Sales in the Charleston Trident Association of REALTORS® region was up 1.9 percent overall. The price range with the largest pending sales gain was the \$1,000,001 and Above range, where sales were up 22.5 percent.

The overall Median Sales Price improved 3.1 percent to \$420,000. The property type with the largest gain was the Single-Family Homes segment, where prices improved 5.4 percent to \$447,889. The price range that tended to sell the quickest was the \$750,001 to \$1,000,000 range at 37 days. The price range that tended to sell the slowest was the \$150,000 and Below range at 63 days.

Market-wide, inventory levels rose 28.6 percent. The property type with the largest gain was the Single-Family Homes segment, where the number of properties for sale went up 30.8 percent. That amounts to 3.2 months of inventory for Single-Family Homes and 3.3 months of inventory for Condos.

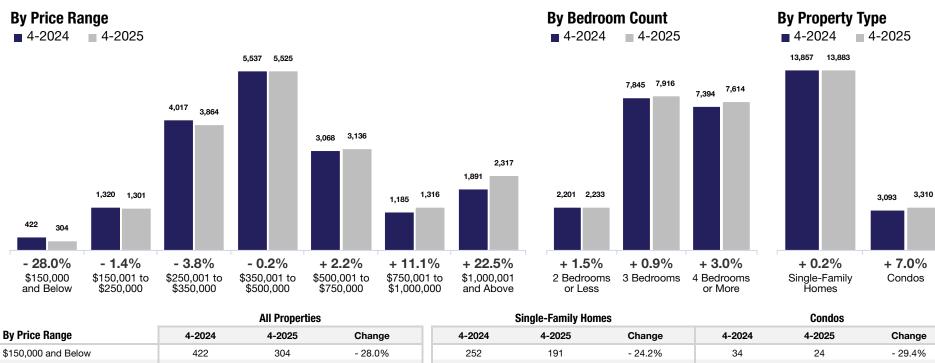
Quick Facts

+ 22.5%	+ 3.0%	+ 7.0%		
Price Range with	Bedroom Count with	Property Type With		
Strongest Sales:	Strongest Sales:	Strongest Sales:		
\$1,000,001 and Above	4 Bedrooms or More	Condos		
Pending Sales	2			
Closed Sales	3			
Days On Market Unti	4			
Median Sales Price	5			
Percent of List Price	6			
Inventory of Homes f	7			
Months Supply of Inv	8			



Pending Sales

A count of properties on which offers have been accepted. Based on a rolling 12-month total.



By Price Range	4-2024	4-2025	Change	4-2024	4-2025	Change	4-2024	4-2025	Change
\$150,000 and Below	422	304	- 28.0%	252	191	- 24.2%	34	24	- 29.4%
\$150,001 to \$250,000	1,320	1,301	- 1.4%	720	664	- 7.8%	435	432	- 0.7%
\$250,001 to \$350,000	4,017	3,864	- 3.8%	2,775	2,445	- 11.9%	1,090	1,220	+ 11.9%
\$350,001 to \$500,000	5,537	5,525	- 0.2%	4,740	4,653	- 1.8%	765	807	+ 5.5%
\$500,001 to \$750,000	3,068	3,136	+ 2.2%	2,689	2,780	+ 3.4%	375	350	- 6.7%
\$750,001 to \$1,000,000	1,185	1,316	+ 11.1%	1,009	1,124	+ 11.4%	175	190	+ 8.6%
\$1,000,001 and Above	1,891	2,317	+ 22.5%	1,672	2,026	+ 21.2%	219	287	+ 31.1%
All Price Ranges	17,440	17,763	+ 1.9%	13,857	13,883	+ 0.2%	3,093	3,310	+ 7.0%
By Bedroom Count	4-2024	4-2025	Change	4-2024	4-2025	Change	4-2024	4-2025	Change
2 Bedrooms or Less	2,201	2,233	+ 1.5%	746	757	+ 1.5%	1,358	1,387	+ 2.1%
3 Bedrooms	7,845	7,916	+ 0.9%	6,079	5,995	- 1.4%	1,504	1,623	+ 7.9%
4 Bedrooms or More	7,394	7,614	+ 3.0%	7,032	7,131	+ 1.4%	231	300	+ 29.9%
All Bedroom Counts	17,440	17,763	+ 1.9%	13,857	13,883	+ 0.2%	3,093	3,310	+ 7.0%

Current as of May 09, 2025. All data from the Charleston Trident Multiple Listing Service. Report © 2025 ShowingTime Plus, LLC. Data deemed reliable but not guaranteed. Consult your agent for market specifics. | 2

Closed Sales

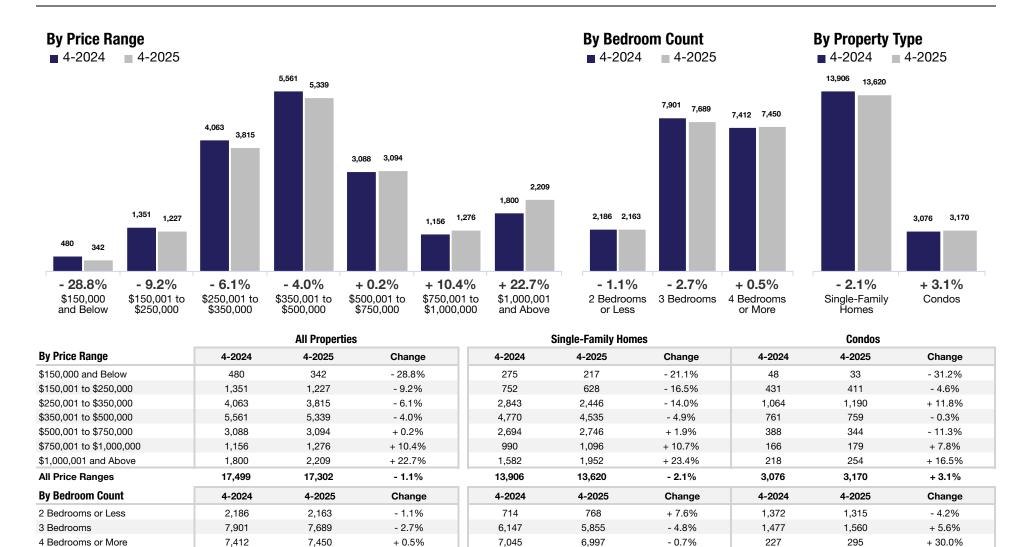
All Bedroom Counts

A count of the actual sales that closed. Based on a rolling 12-month total.

17.499

17,302

- 1.1%



13.906

CHS MLS

13.620

- 2.1%

3.076

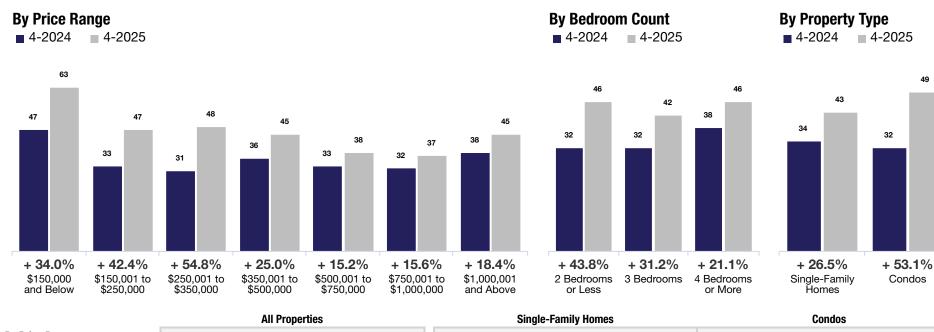
3.170

+ 3.1%

Days On Market Until Sale

Average number of days between when a property is listed and when an offer is accepted.

Based on a rolling 12-month average.



By Price Range		7.11110001000						Contacto		
	4-2024	4-2025	Change	4-2024	4-2025	Change	4-2024	4-2025	Change	
\$150,000 and Below	47	63	+ 34.0%	44	66	+ 50.0%	32	29	- 9.4%	
\$150,001 to \$250,000	33	47	+ 42.4%	33	48	+ 45.5%	26	43	+ 65.4%	
\$250,001 to \$350,000	31	48	+ 54.8%	29	43	+ 48.3%	34	58	+ 70.6%	
\$350,001 to \$500,000	36	45	+ 25.0%	37	46	+ 24.3%	29	42	+ 44.8%	
\$500,001 to \$750,000	33	38	+ 15.2%	33	36	+ 9.1%	33	51	+ 54.5%	
\$750,001 to \$1,000,000	32	37	+ 15.6%	31	35	+ 12.9%	38	49	+ 28.9%	
\$1,000,001 and Above	38	45	+ 18.4%	38	45	+ 18.4%	40	42	+ 5.0%	
All Price Ranges	34	44	+ 29.4%	34	43	+ 26.5%	32	49	+ 53.1%	
By Bedroom Count	4-2024	4-2025	Change	4-2024	4-2025	Change	4-2024	4-2025	Change	
2 Bedrooms or Less	32	46	+ 43.8%	31	44	+ 41.9%	30	46	+ 53.3%	
3 Bedrooms	32	42	+ 31.2%	31	39	+ 25.8%	33	51	+ 54.5%	
4 Bedrooms or More	38	46	+ 21.1%	37	46	+ 24.3%	40	55	+ 37.5%	
All Bedroom Counts	34	44	+ 29.4%	34	43	+ 26.5%	32	49	+ 53.1%	

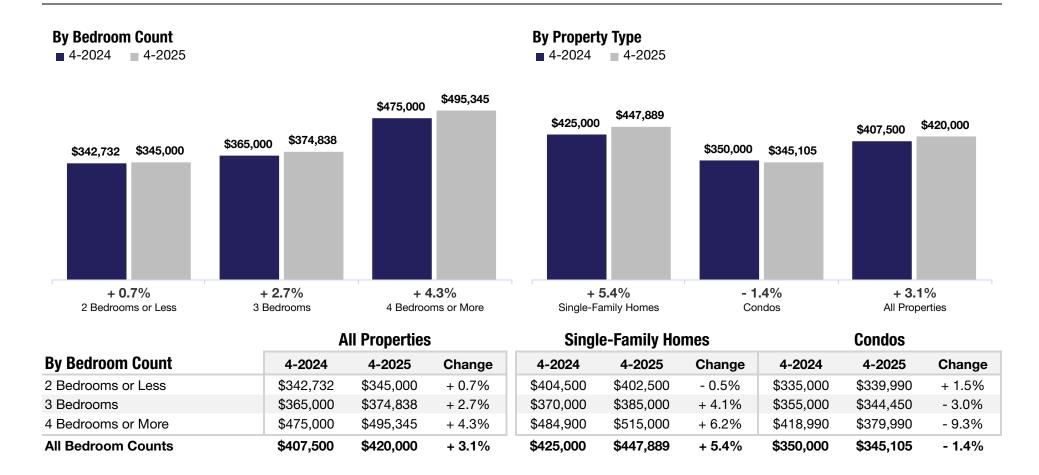
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CHS

MIS

Median Sales Price

Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.

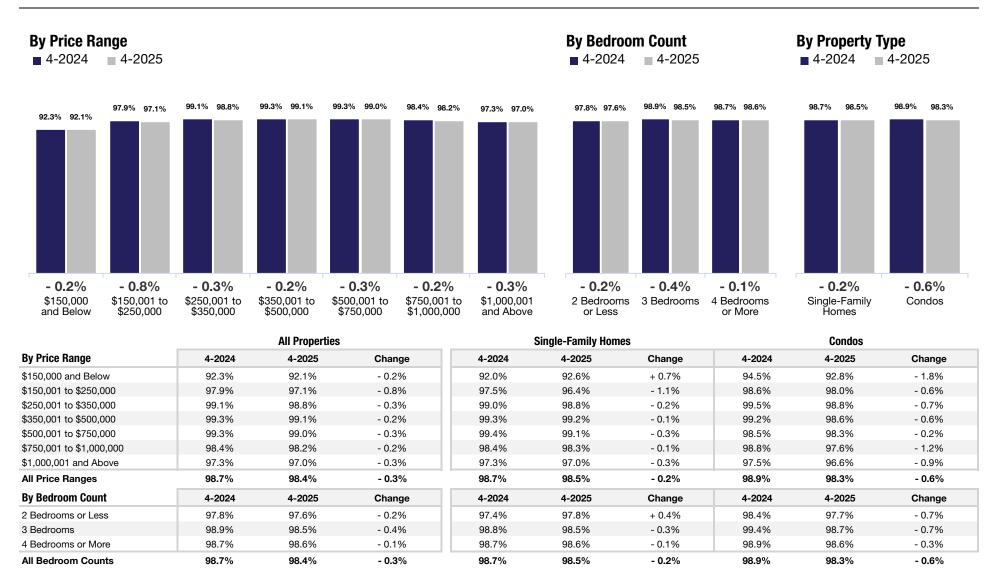


CHS

MIS

Percent of List Price Received

Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



CHS Regional MLS

Inventory of Homes for Sale

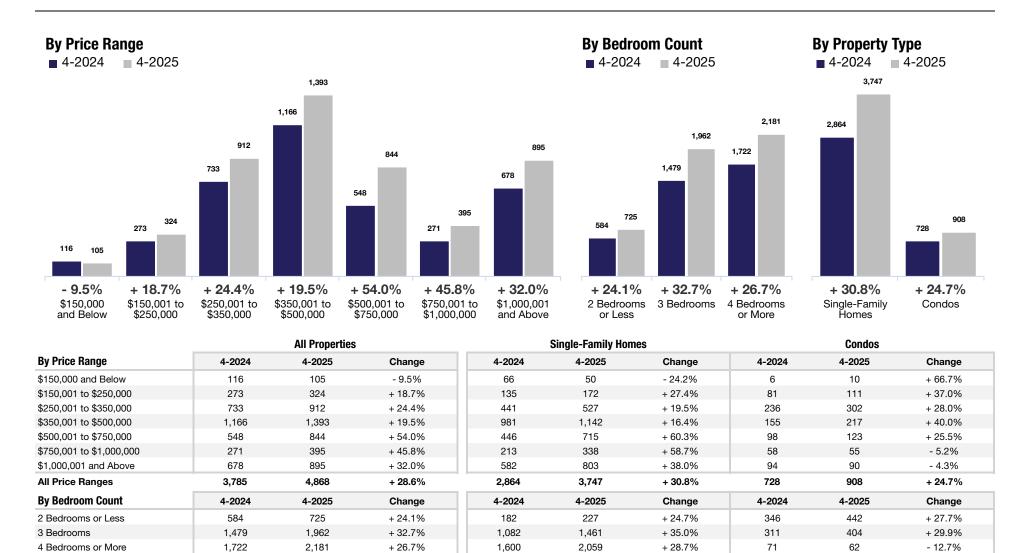
All Bedroom Counts

3.785

4.868

+ 28.6%

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



2.864

3.747

+ 30.8%

728

908

+ 24.7%

CHS MLS

Months Supply of Inventory

3 Bedrooms

4 Bedrooms or More

All Bedroom Counts

2.3

2.8

2.6

3.0

3.4

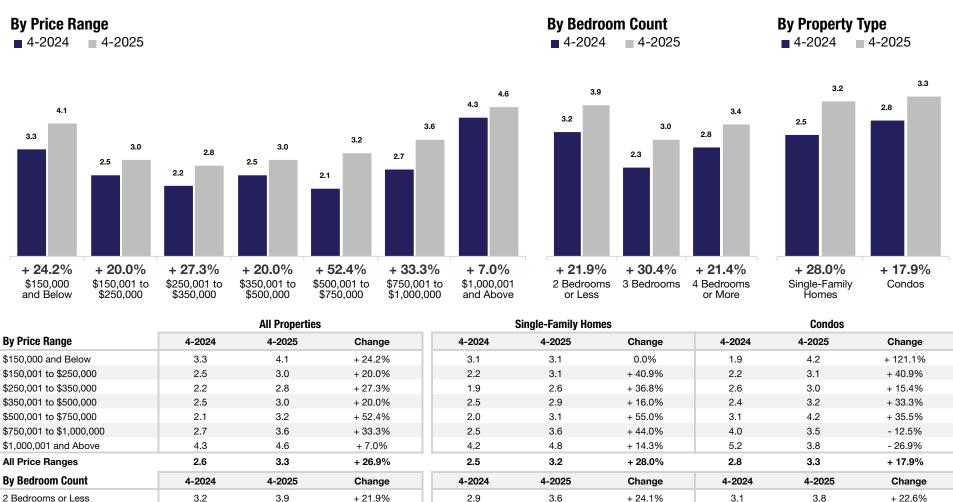
3.3

+ 30.4%

+ 21.4%

+ 26.9%

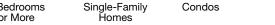
The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months. Based on one month of activity.



2.1

2.7

2.5



3.0

2.5

3.3

+ 20.0%

- 32.4%

+ 17.9%

2.9

3.5

3.2

+ 38.1%

+ 29.6%

+ 28.0%

2.5

3.7

2.8

