Local Market Update - February 2024

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Berkeley County

County: BER

| Single-Family Detached | February | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-----------|----------------|
| Key Metrics | 2023 | 2024 | Percent Change | 2023 | 2024 | Percent Change |
| New Listings | 361 | 592 | + 64.0% | 789 | 1,059 | + 34.2% |
| Closed Sales | 366 | 360 | - 1.6% | 653 | 623 | - 4.6% |
| Median Sales Price* | \$380,308 | \$395,750 | + 4.1% | \$379,900 | \$399,990 | + 5.3% |
| Average Sales Price* | \$451,050 | \$531,563 | + 17.9% | \$467,258 | \$534,219 | + 14.3% |
| Percent of Original List Price Received* | 95.9% | 98.2% | + 2.4% | 95.4% | 97.8% | + 2.5% |
| Days on Market Until Sale | 46 | 41 | - 10.9% | 46 | 39 | - 15.2% |
| Inventory of Homes for Sale | 718 | 811 | + 13.0% | | | |

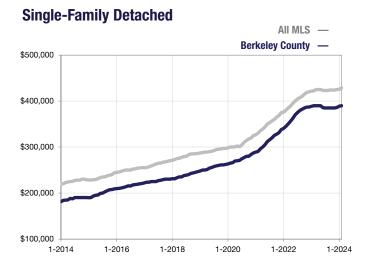
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo Attached | February | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-----------|----------------|
| Key Metrics | 2023 | 2024 | Percent Change | 2023 | 2024 | Percent Change |
| New Listings | 45 | 93 | + 106.7% | 103 | 161 | + 56.3% |
| Closed Sales | 29 | 44 | + 51.7% | 60 | 85 | + 41.7% |
| Median Sales Price* | \$292,000 | \$339,465 | + 16.3% | \$290,495 | \$337,900 | + 16.3% |
| Average Sales Price* | \$317,770 | \$410,635 | + 29.2% | \$330,406 | \$418,029 | + 26.5% |
| Percent of Original List Price Received* | 98.4% | 98.0% | - 0.4% | 98.6% | 97.5% | - 1.1% |
| Days on Market Until Sale | 45 | 54 | + 20.0% | 39 | 53 | + 35.9% |
| Inventory of Homes for Sale | 84 | 169 | + 101.2% | | | |

\$100,000

1-2014

Historical Median Sales Price Rolling 12-Month Calculation



\$350,000 Berkeley County — \$350,000 \$250,000 \$250,000 \$150,000

All MLS -

Townhouse-Condo Attached

1-2016

1-2018

1-2020

1-2022

1-2024

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